

HUSSMANN LOCKERS

CONTACTLESS DELIVERY SOLUTION

Refrigerated and Heated Smart Lockers

3

LOCKERS

EXECUTIVE SUMMARY

What is Contactless Delivery Solution?

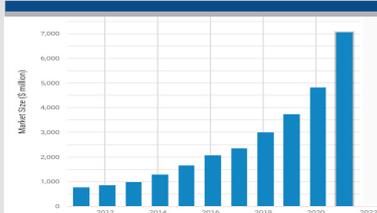
Contactless Delivery Solution is modularized-design Smartlocker which has four-temperature options (ambient/chiller/freezer/heated unit). It reduces operational costs for store owners by utilizing centralized delivery points.

It also provides customers with a contactless, safe, and flexible way to order and receive a wide range of products, such as groceries, medicines, and meals on a self-serve basis with 24/7 access.

LOCKERS

KEY MARKET TRENDS

Australia Market Size Growth



46.2% Online Grocery Sales growth in Australia marketing in 2021 and the demand of Click & Collect is growing.

Technology

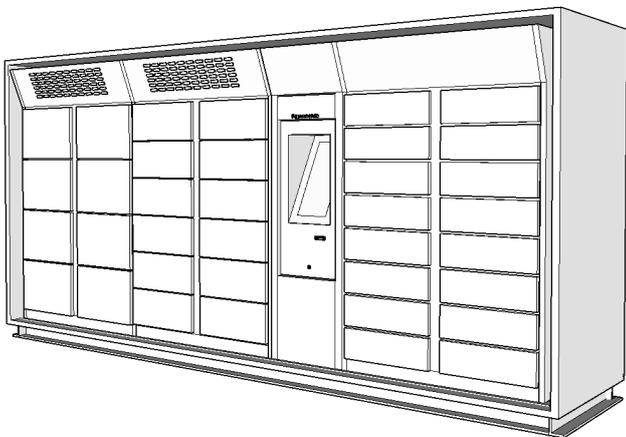


Using technology and automation (like Takeoff) to complement and provide competitive advantage to existing supermarket supply chains is a critical upcoming

Last mile delivery sustainably

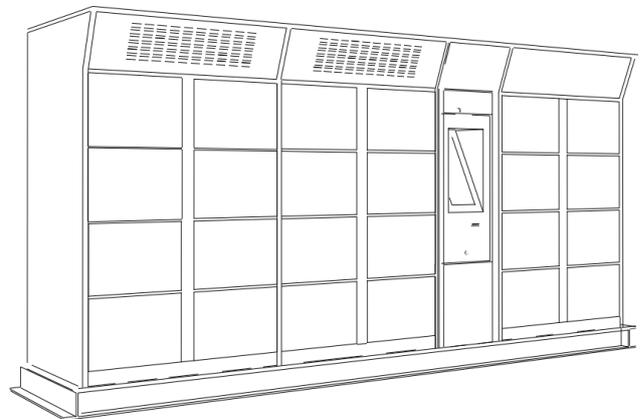


The need to fulfil last-mile delivery is not just about a competitive offer. It is also about meeting customer expectations, visibility, control, and growing volume while delivering sustainable



OPTION A : INDOOR LOCKER

Additional Framework	No
Electrical Dissipator Tray	Yes
Suitable for	Indoor
VIP (Vacuum Insulated Panels)	Carpark
	Yes



OPTION B : OUTDOOR LOCKER

Additional Framework	Yes
Electrical Dissipator Tray	No
Suitable for	Outside of Store
VIP (Vacuum Insulated Panels)	Yes
	Yes
Weather Resistance	

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ANALYTICS:

COMPONENTS & SPECIFICATIONS



AMBIENT

We will use Panasonic CO2 compressors to provide natural refrigeration for CoolClick and Solar panels to reduce electricity usage

FROZEN

We will use Panasonic CO2 compressors to provide natural refrigeration for CoolClick and Solar panels to reduce electricity usage

CHILLED

We will use Panasonic CO2 compressors to provide natural refrigeration for CoolClick and Solar panels to reduce electricity usage

HEATED

We will use Panasonic CO2 compressors to provide natural refrigeration for CoolClick and Solar panels to reduce electricity usage

ANALYTICS: COMPONENTS & SPECIFICATIONS

PROPOSED INSIGHTS

FOOD RETAILER / RESTAURANT

- > More delivery options
- > Lower delivery cost
- > Enhance customer experience
- > Maximiaze ROI
- > Lower TCO
- > Maximize restaurant off-premise sales•Minimize people contact

E-COMMERCE END USER

- > Contactless pickup
- > Ensure food safety
- > Guarantee food freshness
- > Low cost delivery
- > More pickup locations

CONSUMER PACKAGED GOODS

- > Brand marketing value
- > Customizable painting
- > On demand advertisement

CARRIER / 3PLS

- > Contactless centralized delivery
- > Improve labor efficiency
- > Optimize employee assignment



APARTMENTS



HOSPITALS



RESTAURANTS



RESIDENTIAL COMMUNITIES



TRAIN STORES



FAST FOOD RETAILERS



GAS STATIONS



OFFICE BUILDINGS



GROCERY STORES



CAMPUSES



SHOPPING CENTERS

ANALYTICS: COMPONENTS & SPECIFICATIONS

KEY FEATURES & DIMENSIONS

KEY FEATURES:



Weather

Compliant to outdoor/indoor conditions & temperatures



Security

CCTV surveillance camera integration



Content

Advertisement video when screen idle



Sizing

Various configurable compartment sizes available



Scalability

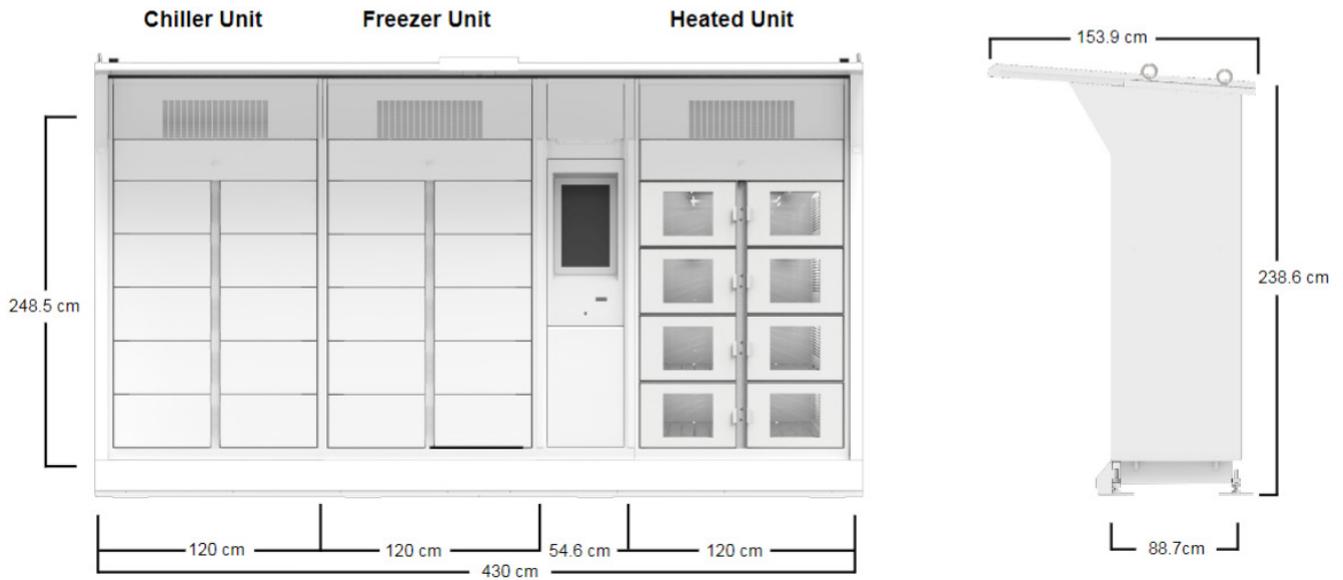
Various scalable size and options available



ANALYTICS: COMPONENTS & SPECIFICATIONS

KEY FEATURES & DIMENSIONS

DIMENSIONS:



PRESERVE THE MEAL TEMPERATURE & FRESHNESS



AUTOMATIC CLOSE DOOR DESIGN



ERGONOMIC DESIGN



REDUCE ENERGY CONSUMPTION



ANITBACTERIAL PAINT TO ENSURE FOOD SAFETY



DOOR STATUS LED INDICATOR



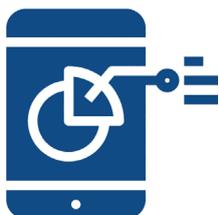
PRECISE TEMPERATURE CONTROL



INTELLIGENT INTERACTIONS

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DESIGN: OPTIONS & VERSIONS

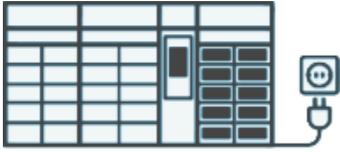


FLEXIBILITY

Panasonic offers uninterrupted cold chain end-to-end solutions from “Farm” to “Table”. The solutions collect each point data from Farm, Logistic, Warehouse, Retailer to Home. Through big data and AI analysis, its platform provides real-time food safety monitoring to reduce food waste and loss. Moreover, it helps customers to optimize logistics and operations. Panasonic’s wide-ranging technology and product lineup enhance customer experience and support a variety of verticals on digitalized IoT transformation.

OPTIONS & VERSIONS

FUTURE PROOF DESIGNS



STANDALONE VERSION

- Future Scalability

- > Plug & Operate  **NO E-COMMERCE PLATFORM NEEDED**
- > Generic UI  **NO SYSTEM INTEGRATION NEEDED**
- > Effortless delivery/pick-up userexperience  **NO IT INVOLVEMENT**
- > Advertisement video at idle  **FUTURE SCALABILITY**
- > Urgency Assistance
- > Temperature and operation logging



CLOUD VERSION

- > Customizable UI/UX design  **EASY INTERGRATION WITH E-COMMERCE PLATFORM**
- > Seamless integration withe-Commerce systems  **SEAMLESS UPGRADE TO CLOUD BASED VERSION**
- > LAN /Wi-Fi 3G/4G Connection
- > Back office locker management
- > Cloud Agnostic Architecture  **NO HARDWARE CHANGE NEEDED**
- > Data encryption for security
- > Temperature Monitoring andAlarming
- > Built-in self-diagnostics tool/Remote troubleshoot  **REMOTE MONITORING**

OPTIONS & VERSIONS

FUTURE PROOF DESIGNS

MODULAR DESIGN

- Independent temperature control for ambient, chiller, freezer, and heated units.
- Expandable with different temperature units





THANK YOU!
for your business

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